



eircom UK

Voice and data solutions for the UK and Ireland

eircom UK is a leading communications provider offering a range of voice and data services to enterprises operating in both the UK and Ireland, backed by the eircom brand, its financial stability and network management experience. We offer a focused, proactive and competitive approach to advanced network services, and provide true cross-country control over your business. Our solutions are designed with the commercial and technical flexibility to deliver real business benefits and agility to your enterprise.

Our Vision

To be the leading communications provider for the UK and Ireland, offering real business benefits via innovative solutions and excellence in customer service

Our Focus

We serve organisations that operate in both the UK and Ireland that require a holistic unified approach to network services management.

Why work with eircom UK

- Security and peace of mind provided by eircom's financial stability and network experience
- Benefit from our unique operating model that combines the strengths of a traditional network provider with VNO technical and commercial flexibility
- Consolidated managed service provided for UK and Irish market
- Gain cross-country control over your network services via a single management platform
- Access innovative best of breed supplier and solution capability

www.eircom.co.uk

About eircom UK

eircom UK is unique. We are a hybrid communications company that offer the security of a traditional network provider combined with the flexibility of a Virtual Network Operator.

Our approach to communications means we are able to offer organisations operating in both the UK and Ireland an un-matched range of solutions. We are the only operator with full access to eircom's entire range of services, including unrivalled network coverage in Ireland, which we can combine with almost inexhaustible access to the network services of the world's leading telecoms carriers.

This means you can capitalise on the strengths of multiple overlapping networks and technologies, but still rely on the integrity and stability of Ireland's leading communications company.

Freedom and flexibility for your business

eircom UK is challenging and changing the way UK and Irish organisations acquire their communication services. We have developed significant presence and capability in UK and have successfully delivered critical application connectivity to major global brands. We have the experience to manage the most complex communication requirements, and will deliver value for your department and your business through our full range of range of voice, data, video, remote-working and international services





Discover Design Deliver

Did You Know?

- eircom is Ireland's leading aggregator of innovative, customised ICT solutions that address the strategic and operational challenges faced by our customers.
- In August 2006, eircom de-listed from the stock markets following a €2.6bn acquisition by the Australian company Babcock & Brown and eircom employee share ownership trust.
- eircom is fully committed to the success and development of its home market, Northern Ireland and the UK with dedicated, specialist local teams ready to respond to your needs.
- eircom is currently in the final phase of a €1bn, three-year investment plan to develop its core network in Ireland

How can eircom UK benefit your business?

By choosing eircom UK, you can select effective solutions to fit your unique requirements, rather than choosing from an inflexible range of set service options. Our customers recognise and value the freedom to change and the flexibility of choice we offer and are using our unique model to build effective solutions to enhance their business.

With eircom UK, you get all the benefits of a VNO, plus the expertise, experience and the long-term stability of eircom, Ireland's leading communications provider.

By utilising potentially every network, you will benefit from the transformation of the network buying process. This will give rise to drastic improvements in network performance, significant savings in upfront and ongoing operating costs, and most importantly, you will gain a network that is highly aligned to the needs of your business all of the time.

Total Solutions for the UK and Ireland

An Evolutionary Approach to Convergence

eircom UK has adopted a Wholesale Line Rental model for voice services meaning that we can offer the advantages of the national BT Openreach infrastructure and also add value through our competitive tariff options and specialised management reporting tools.

The Ability to Connect and Enable

To maximise the potential of IP networking, eircom UK offers a data portfolio that will allow you to enhance your business, and enable you to put IP to work in a way that delivers and embraces new technology and business practises.

To discuss how working with eircom UK can benefit your business, contact us on 0800 039 3520 or email uksales@eircom.co.uk